

## CLIENT SERVICE EXCELLENCE IS OUR CORE FOCUS.

We are here to help you achieve your property goals now, and in the future. For now, we are here to assist you in preparing for settlement. Whether you're buying or selling, or both, there are many things to consider in the lead up to settlement day and moving to your new home.

### Contents.

Une Month 10 Go	pg.4
Some Packing Tips	pg.5
Two Weeks To Go	pg.5
One Week To Go	pg.6
One Day to Go	pg.6
Moving Day	pg.7
Settling In	pg.8

### Are you an Investor?

If your new property is an investment property, please let us know and our Property

Management team can help you with leasing and managing your property.

David Marshall | 0410 600 688

Director of Property Management
davidm@themarshallgroup.com.au



#### Want more information?

Please contact your agent or our Client Relations Manager if you have any questions.

Katrina Dight Martin | 0405 607 123 Client Relations Manager katrinad@themarshallgroup.com.au



### CONTRACTS HAVE EXCHANGED, WHAT'S NEXT?

Now that contracts have exchanged, the property is now sold and awaiting settlement.

# What happens during the "settlement" period?

- The settlement period allows time for vendor and purchaser to prepare for settlement both legally and financially
- During this time, legal representatives for vendors and purchasers will communicate regarding what is required for settlement to take place
- Your legal representative and financial institution will inform you
  of what action is required for you to prepare for settlement
- Please speak with your legal representative or financial institution if you require further guidance on what is required
- Pre settlement inspection will be arranged with your Real Estate Agent a day or two before settlement

# What happens when my property settles?

- Legal representatives will book and coordinate settlement on behalf of the vendor and purchaser
- When the property settles, the property title and associated services such as council and water services will change into the new owner's name/s and all financial disbursements will be completed, this includes legal fees, stamp duty, loan fees and insurance (LMI). For further clarification, please speak with your legal representative.
- When settlement is complet e, our accounts department
  will receive confirmation that settlement has taken place.
  This is referred to as the "Order on the Agent". This is
  when the keys can be released to the new owner. Legally
  we are unable to release the keys prior to receiving this
  confirmation in writing (email).

## SETTLEMENT AND MOVING PREPARATION.

Below is a guide for what to consider when buying or selling a home, or both. If you have any questions, please reach out to our Client Relations team or your Real Estate Agent



### ONE MONTH TO GO.

- Complete all requirements for legal representative and financial institution
- Book your removalist and consider any items that will need specialists to move i.e piano, large potted plants, art, large TVs etc.
- Source moving materials (boxes/tape/newspapers/markers/cable ties etc.)
- Plan for work, childcare and pets for moving day
- Arrange School or childcare transfers if necessary
- Declutter and donate or dispose of anything that you wont need in your new home, arrange a bulk waste collection through your local council if necessary (QR for Ku-ring-gai council below), or arrange a private rubbish removal service
- Start to use pantry items to avoid having to move it all
- Advise your real estate agent or legal representative of any items you wish to leave behind that are not inclusions in the contract of sale, i.e. fridge or shelving that won't fit in your new home, these can be left for, or sold to, the new owner if you both agree.

### Some Packing Tips.

- Clearly mark all boxes as you go with contents and room/location, i.e. "Linen, Laundry" you can quickly forget what is in each box and this will help with efficiency on moving day saving you time and money if your movers are paid by the hour
- Mark "FRAGILE" on boxes containing breakables or items easily damaged
- Disassemble furniture prior to moving day, ensure you are organised with screws and tools for all furniture items, you will thank yourself when you are reassembling everything.
- Pack lighter items in the larger boxes and heavier items in smaller boxes to avoid boxes being too heavy.
- Save space in your car for anything you will need during the move and on the first night; linen, clothing, toiletries - including toilet paper, medical supplies, first aid kit, sentimental and/or valuable items, chargers for devices, tools, scissors, basic cleaning supplies, vacuum, snacks and water for drinking.

### TWO WEEKS TO GO.

0	Arrange insurance for your property		Inform services (gas/electricity), property maintenance and/or security services, of your intention to move
0	Using a floor plan, map out where your furniture and belongings will go – measure if necessary	0	Start cleaning as you pack to ensure the property is clean and ready for the new owners
$\bigcirc$	Organise quotes for any improvements you will be making to your new home (these must be arranged for after settlement)		Start updating your address (see change of address list below)
	Start packing items that are not used frequently	$\bigcirc$	Plan for services such as Electricity, gas, telephone etc. ensure meter readings are scheduled at both the property
$\bigcirc$	Start gathering user manuals and keys in preparation for settlement, these can be left at the property or handed to your Real Estate Agent for the new owners		you're leaving, and the one you're going to. There are companies who can manage this on your behalf. These services are usually free to use.  - bemoved.app - connectnow.com.au
0	Arrange a mail redirect from your current place of residence to your new home, 12 months is ideal to ensure you don't miss any medical reminders, seasons greetings etc. https://auspost.com.au (QR Code on page 8)	0	Arrange key collection for the new property (remember, the agent can't hand over the keys until settlement is confirmed by the solicitors/conveyancers)
0	Check in with your legal representative and your financial institution to ensure everything is ready for settlement	0	Plan to keep important documents, jewellery, chargers, tools, scissors, basic cleaning supplies, snacks and water for drinking, toiletries, clothing, linen for the first night or two while you unpack and get organised.

Organise quotes for any improvements you will be making to your new home (these must be arranged for after settlement)  Confirm your pre settlement inspection with your real estate agent  Disassemble outdoor and rarely used furniture	Confirm arrangements for children/pets on moving day  Print a floorplan and access details for removalists, list where furniture will go/room names to match what is on your boxes  Check the weather and prepare for wet weather on moving day if necessary
ONE DAY TO GO.	
Pack computer, electrical equipment, modems etc.  Unplug and tie/tape appliance cables	Gather everything you will need during the move and on the first night or two; linen, clothing, toiletries - including toilet paper, medical supplies, first aid kit, sentimental and/or valuable items,
Empty Fridge/Freezer into an esky and defrost (leave door/s open and lay down towels to catch any condensation)	chargers for devices, tools, scissors, basic cleaning supplies, vacuum, snacks and water for drinking, don't forget a toy or two for the kids!
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Thoroughly clean your property ready for the new residents, arrange a cleaner if necessary	don't lorget a toy of two for the kids:
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SETTLEMENT AND MOVING PREPARATION.

ON MOVING DAY - MOVING OUT.
Provide movers with floorplan, instructions and access details – remember, what goes on the truck last will come off first, it's good to have kitchen boxes, appliances and the furniture that needs assembling off the truck early on so it can be reassembled ASAP.  After everything is out, double check all cupboards, storage areas, sheds, etc.  Ensure property is left clean and tidy, arrange a cleaner if necessary.  Ensure all keys, manuals, garage remotes etc. are left at the property or dropped to your real estate agent.  Do a final walk through to ensure you haven't overlooked anything.  Lock all doors and windows as you leave.  Place the bins out for collection.  Leave the NBN box at the premises, nbn equipment is registered to a specific address
ON MOVING DAY - MOVING IN.
Ensure movers are placing boxes and furniture in correct rooms/locations
Check all locks are in working order, arrange locksmith if necessary
Check that you have all keys and user manuals
Notify removalist of any damage or missing items immediately
Treat yourself to some take away for dinner!
NOTES.

### AS YOU ARE SETTLING INTO YOUR NEW HOME.

Update your address (see change of address list)
Let the Client Relations team or Real Estate Agent know if you have any questions about your new home.

### CHANGE OF ADDRESS.

Please consider your personal situation as to who you need to inform of your new address. TIP: set up a mail redirect through Australia Post (see QR code below) and update addresses as you receive redirected mail.

Service NSW (license/s and vehicle registration)	Education
Bank/s and financial institutions	Phone
Insurances (Health, property, car, pet, life etc)	Internet
Medical Care Providers	Employer
Government agencies (ATO/Centrelink/Medicare)	Legal representative/s
Charities	Accountant
Professional Services	Online shopping accounts
Trades/maintenance	



Aus Post Mail Redirect



The Marshall Group



Ku-ring-gai Council Bulk Waste Collection

ADDTIONAL NOTES.		
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### THE MARSHALL GROUP.

Gordon	Turramurra	Wahroonga	Lindfield	Rentals
791 Pacific	1245 Pacific Hwy	8A Railway Ave	11 Lindfield	787 Pacific Hwy
Hwy Gordon	Turramurra	Wahroonga	Ave Lindfield	Gordon
02 9061 3175	02 9061 3199	02 7251 3100	02 8668 2828	02 9498 3399